

MATERIAL	TRADE PRICE	P E R	ADJUST %	ADJUSTED PRICE	USER PRICE
GALVANIZED RIGID CONDUIT					
ITEM					
GRC 1/2"	\$153.82	C	-40	\$92.29	
GRC 3/4"	\$195.82	C	-40	117.49	
GRC 1"	\$297.18	C	-40	178.31	
GRC 1 1/4"	\$388.76	C	-40	233.26	
GRC 1 1/2"	\$472.57	C	-40	283.54	
GRC 2"	\$633.61	C	-40	380.17	
GRC 2 1/2"	\$1,031.82	C	-25	773.86	
GRC 3"	\$1,323.14	C	-25	992.36	
GRC 3 1/2"	\$1,608.93	C	-25	1,206.70	
GRC 4"	\$1,880.35	C	-25	1,410.26	
GRC 5"	\$3,775.09	C	-25	2,831.32	
GRC 6"	\$5,275.04	C	-25	3,956.28	

TRADE PRICES ARE WESTERN TUBE 12/1/98

LABOR	STANDARD LABOR UNIT	P E R	ADJUST %	ADJUSTED LABOR UNIT	USER LABOR UNIT
GALVANIZED RIGID CONDUIT					
ITEM					
GRC 1/2"	4.00	C	-10	3.60	
GRC 3/4"	4.50	C	-10	4.05	
GRC 1"	5.00	C	-10	4.50	
GRC 1 1/4"	7.00	C	-10	6.30	
GRC 1 1/2"	8.00	C	-10	7.20	
GRC 2"	10.00	C	-10	9.00	
GRC 2 1/2"	12.00	C	-10	10.80	
GRC 3"	14.00	C	-10	12.60	
GRC 3 1/2"	16.00	C	-10	14.40	
GRC 4"	18.00	C	-10	16.20	
GRC 5"	25.00	C	-10	22.50	
GRC 6"	30.00	C	-10	27.00	

LABOR UNITS ARE DURAND & ASSOCIATES 2/1/98

MATERIAL	TRADE PRICE	P E R	ADJUST %	ADJUSTED PRICE	USER PRICE
LOCKNUTS GROUNDING					
ITEM					
LOCKNUT GROUNDING 1/2"	\$80.17	C	-40	\$48.10	
LOCKNUT GROUNDING 3/4"	\$106.22	C	-40	63.73	
LOCKNUT GROUNDING 1"	\$137.64	C	-40	82.58	
LOCKNUT GROUNDING 1 1/4"	\$169.64	C	-40	101.78	
LOCKNUT GROUNDING 1 1/2"	\$270.09	C	-40	162.05	
LOCKNUT GROUNDING 2"	\$302.45	C	-40	181.47	
LOCKNUT GROUNDING 2 1/2"	\$523.82	C	-25	392.87	
LOCKNUT GROUNDING 3"	\$800.84	C	-25	600.63	
LOCKNUT GROUNDING 3 1/2"	\$1,312.80	C	-25	984.60	
LOCKNUT GROUNDING 4"	\$1,678.84	C	-25	1,259.13	
		C			
		C			

TRADE PRICES ARE T&B 3/1/99

LABOR	STANDARD LABOR UNIT	P E R	ADJUST %	ADJUSTED LABOR UNIT	USER LABOR UNIT
LOCKNUTS GROUNDING					
ITEM					
LOCKNUT GROUNDING 1/2"	3.00	C	-10	2.70	
LOCKNUT GROUNDING 3/4"	4.00	C	-10	3.60	
LOCKNUT GROUNDING 1"	6.00	C	-10	5.40	
LOCKNUT GROUNDING 1 1/4"	8.00	C	-10	7.20	
LOCKNUT GROUNDING 1 1/2"	8.00	C	-10	7.20	
LOCKNUT GROUNDING 2"	10.00	C	-10	9.00	
LOCKNUT GROUNDING 2 1/2"	14.00	C	-10	12.60	
LOCKNUT GROUNDING 3"	17.00	C	-10	15.30	
LOCKNUT GROUNDING 3 1/2"	19.00	C	-10	17.10	
LOCKNUT GROUNDING 4"	21.00	C	-10	18.90	
		C			
		C			

MATERIAL	TRADE PRICE	P E R	ADJUST %	ADJUSTED PRICE	USER PRICE
RIGHT ANGLE CLAMPS					
ITEM					
CLAMP RA 1/2"	\$200.80	C	-40	\$120.48	
CLAMP RA 3/4"	\$209.74	C	-40	125.84	
CLAMP RA 1"	\$231.71	C	-40	139.03	
CLAMP RA 1 1/4"	\$292.40	C	-40	175.44	
CLAMP RA 1 1/2"	\$292.48	C	-40	175.49	
CLAMP RA 2"	\$426.01	C	-40	255.61	
CLAMP RA 2 1/2"	\$593.81	C	-40	356.29	
CLAMP RA 3"	\$641.07	C	-40	384.64	
CLAMP RA 3 1/2"	\$975.23	C	-40	585.14	
CLAMP RA 4"	\$943.73	C	-40	566.24	
		C			
		C			

TRADE PRICES ARE STEEL CITY 3/1/99

LABOR	STANDARD LABOR UNIT	P E R	ADJUST %	ADJUSTED LABOR UNIT	USER LABOR UNIT
RIGHT ANGLE CLAMPS					
ITEM					
CLAMP RA 1/2"	10.00	C	-10	9.00	
CLAMP RA 3/4"	13.00	C	-10	11.70	
CLAMP RA 1"	16.00	C	-10	14.40	
CLAMP RA 1 1/4"	20.00	C	-10	18.00	
CLAMP RA 1 1/2"	23.00	C	-10	20.70	
CLAMP RA 2"	26.00	C	-10	23.40	
CLAMP RA 2 1/2"	30.00	C	-10	27.00	
CLAMP RA 3"	35.00	C	-10	31.50	
CLAMP RA 3 1/2"	40.00	C	-10	36.00	
CLAMP RA 4"	45.00	C	-10	40.50	
		C			
		C			

LABOR UNITS ARE DURAND & ASSOCIATES 2/1/98

MATERIAL	TRADE PRICE	P E R	ADJUST %	ADJUSTED PRICE	USER PRICE
TOGGLE BOLTS					
ITEM					
TOGGLE BOLT 1/8" X 2"	\$34.96	C	-40	\$20.98	
TOGGLE BOLT 1/8" X 3"	\$35.75	C	-40	21.45	
TOGGLE BOLT 1/8" X 4"	\$41.69	C	-40	25.01	
TOGGLE BOLT 3/16" X 2"	\$34.47	C	-40	20.68	
TOGGLE BOLT 3/16" X 3"	\$34.34	C	-40	20.60	
TOGGLE BOLT 3/16" X 4"	\$36.18	C	-40	21.71	
TOGGLE BOLT 1/4" X 3"	\$45.22	C	-40	27.13	
TOGGLE BOLT 1/4" X 4"	\$52.92	C	-40	31.75	
TOGGLE BOLT 1/4" X 5"	\$62.01	C	-40	37.21	
TOGGLE BOLT 1/4" X 6"	\$70.20	C	-40	42.12	
TOGGLE BOLT 3/8" X 4"	\$111.89	C	-40	67.13	
TOGGLE BOLT 3/8" X 6"	\$137.60	C	-40	82.56	

TRADE PRICES ARE T&B 3/1/99

LABOR	STANDARD LABOR UNIT	P E R	ADJUST %	ADJUSTED LABOR UNIT	USER LABOR UNIT
TOGGLE BOLTS					
ITEM					
TOGGLE BOLT 1/8" X 2"	7.00	C	-10	6.30	
TOGGLE BOLT 1/8" X 3"	7.00	C	-10	6.30	
TOGGLE BOLT 1/8" X 4"	7.00	C	-10	6.30	
TOGGLE BOLT 3/16" X 2"	9.00	C	-10	8.10	
TOGGLE BOLT 3/16" X 3"	9.00	C	-10	8.10	
TOGGLE BOLT 3/16" X 4"	9.00	C	-10	8.10	
TOGGLE BOLT 1/4" X 3"	10.00	C	-10	9.00	
TOGGLE BOLT 1/4" X 4"	10.00	C	-10	9.00	
TOGGLE BOLT 1/4" X 5"	10.00	C	-10	9.00	
TOGGLE BOLT 1/4" X 6"	10.00	C	-10	9.00	
TOGGLE BOLT 3/8" X 4"	12.00	C	-10	10.80	
TOGGLE BOLT 3/8" X 6"	12.00	C	-10	10.80	

LABOR UNITS ARE DURAND & ASSOCIATES 2/1/98

MATERIAL	TRADE PRICE	P E R	ADJUST %	ADJUSTED PRICE	USER PRICE
4" SQUARE BOXES 1 1/2" DEEP ITEM					
SQ4 1.5D 1/2" KO	\$175.86	C	-40	\$105.52	
SQ4 1.5D 3/4" KO	\$199.71	C	-40	119.83	
SQ4 1.5D COMBO	\$184.57	C	-40	110.74	
SQ4 1.5D R-CLAMP	\$375.57	C	-40	225.34	
		C			
SQ4 W/BKT 1.5D 1/2" KO	\$232.86	C	-40	139.72	
SQ4 W/BKT 1.5D 3/4" KO	\$399.63	C	-40	239.78	
SQ4 W/BKT 1.5D COMBO	\$246.29	C	-40	147.77	
SQ4 W/BKT 1.5D R-CLAMP	\$330.14	C	-40	198.08	
		C			
		C			
		C			

TRADE PRICES ARE RACO 11/26/98

LABOR	STANDARD LABOR UNIT	P E R	ADJUST %	ADJUSTED LABOR UNIT	USER LABOR UNIT
4" SQUARE BOXES 1 1/2" DEEP ITEM					
SQ4 1.5D 1/2" KO	25.00	C	-10	22.50	
SQ4 1.5D 3/4" KO	25.00	C	-10	22.50	
SQ4 1.5D COMBO	25.00	C	-10	22.50	
SQ4 1.5D 1/2" R-CLAMP	25.00	C	-10	22.50	
		C			
SQ4 W/BKT 1.5D 1/2" KO	22.00	C	-10	19.80	
SQ4 W/BKT 1.5D 3/4" KO	22.00	C	-10	19.80	
SQ4 W/BKT 1.5D COMBO	22.00	C	-10	19.80	
SQ4 W/BKT 1.5D 1/2" R-CLAMP	22.00	C	-10	19.80	
		C			
		C			
		C			

LABOR UNITS ARE DURAND & ASSOCIATES 2/1/98